

CM

June 22, 20—

Mr. Charles Underwood Portland Day School 856 Millbrook Street Portland, OR 97211-0900

Dear Mr. Underwood

Thank you for your inquiry about programming offered by Star Satellite Systems. We have a variety of programs, including three channels that broadcast educational content 24 hours a day. Educational institutions receive a 10 percent discount from our regular prices.

Please let me know if you have any further questions. I would be happy to meet with you at your site to discuss your specific equipment and programming needs.

Sincerely

Chris Mahar

Mr. Chris Mahar Vice President



June 18, 20-

Mrs. Anne Ashby Jackson and Baker Cable 50 Main Street Saint Helens, OR 97051-0150

Dear Mrs. Ashby

You have an opportunity to offer your customers several new programming options provided by our company. The enclosed brochure describes the variety of programming that will be available beginning next month.

You are invited to attend a free one-day workshop that focuses on the programming changes. The workshop will be held at our office on June 25 from 9 a.m. to 3 p.m. Call my assistant, Jane Andrews, today to make your reservation for the workshop.

Sincerely

Sandy Owens

Mrs. Sandy Owens Programming Manager

Enclosure

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CM

June 6, 20—

Portland Industries 8800 Cedar Hills Road Portland, OR 97219-0900

Ladies and Gentlemen

Your cables, which were featured in an article I read recently, may be perfect for our needs. Please send me information about the high-density, shielded RG-6, RG-8, and RG-59 cables that you have available.

Please include terms for quantity purchases, delivery information for the Portland area, and any other related information that you think would be helpful.

Sincerely

Chris Mahar

Mr. Chris Maher Vice President

Reardon Engineers

845 Pennyrile Street Portland, OR 97201-0576 503-555-0201

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June 13, 20—

Mr. Chris Maher Star Satellite Systems 20 Star Avenue Portland, OR 97201-0020

Dear Mr. Maher

Your appointment for June 25 at 10 a.m. is confirmed. We will discuss our findings in the testing of the RG-59 cable at this meeting. We think you will be pleased with the results.

If you need to reschedule this appointment for any reason, please call my office at 503-555-0201.

Sincerely

Sara Reardon

Sara Reardon, Engineer

Quality Television Repair 14500 Highway 99 Portland, OR 97207-1450 503-555-0234

July 2, 20—

Mrs. Sandy Owens Star Satellite Systems 20 Star Avenue Portland, OR 97201-0020

Dear Mrs. Owens

Please note the enclosed schedule showing our television repair charges for the rest of this year. As we discussed by phone last week, the new schedule reflects the first increase we have had in hourly rates in the past three years.

I mentioned to you our name change from Abbott Television Repairs, a name known for fine work. Although our name has changed, you will continue to receive the high-quality service you have come to expect from us.

Sincerely

William C. Abbott

William C. Abbott, Owner

Enclosure



Allied Cable Systems 9800 Washington Street Portland, OR 97209-9800 503-555-0205

CM

July 6, 20—

Star Satellite Systems 20 Star Avenue Portland, OR 97201-0020

Ladies and Gentlemen

Please send me a price list for all the RCW Direct Satellite systems you offer. My company is interested in stocking them in our store.

Information about quantity discounts and delivery charges would also be helpful.

Sincerely

Richard Allen

Richard Allen, Manager

CROSS-REFERENCE SHEET

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