

VCB, Inc.
Balance Sheet
December 31, 2010
In thousands

	Actual FY10	Actual FY09
Assets		
Current Assets		
Cash and cash equivalents	22,000.00	28,182.00
Account receivables, net	29,150.00	11,265.00
Inventory	12,806.00	8,765.00
Other current assets	3,095.00	1,531.00
Total current assets	67,051.00	49,743.00
Property plant and equipment, net	71,900.00	72,000.00
Goodwill	3,750.00	3,750.00
Total assets	142,701.00	125,493.00
Liabilities		
Current liabilities		
Accounts payable	10,212.00	8,845.00
Accrued expenses	5,765.00	4,650.00
Total current liabilities	15,977.00	13,495.00
Stockholders' equity		
Common stock	40,348.00	43,348.00
Retained earnings (deficit)	86,376.00	68,650.00
Total stockholders' equity	126,724.00	111,998.00
Total liabilities and stockholders' equity	142,701.00	125,493.00

Use this info for financial analysis

Accounts receivable turnover in FY 09	7.5
Inventory turnover in FY 09	7.0

Use this info for the SCF

Depreciation expense actual \$1,200 for 2010

VCB, Inc.
Income Statement
For the year ended December 31, 2010
In thousands

	<u>FY10 Actual</u>	<u>FY10 Budget</u>	<u>FY09 Actual</u>
Revenue	\$124,157.69	\$117,300.00	\$96,123.00
Cost of goods sold	65,426.21	60,219.75	50,464.58
Gross profit	<u>58,731.48</u>	<u>57,080.25</u>	<u>45,658.43</u>
Operating expenses			
Research and development	13,512.96	14,076.00	12,495.99
Sales and marketing	13,284.87	12,081.90	10,573.53
General and administrative	6,959.88	7,038.00	6,248.00
Total operating expenses	<u>33,757.71</u>	<u>33,195.90</u>	<u>29,317.52</u>
Operating income	<u>24,973.77</u>	<u>23,884.35</u>	<u>16,340.91</u>
Other income	2,508.40	2,600.00	2,450.00
Income before taxes	<u>27,482.17</u>	<u>26,484.35</u>	<u>18,790.91</u>
Income tax expense	9,756.17	9,534.37	6,764.73
Net income	<u><u>\$17,726.00</u></u>	<u><u>\$16,949.98</u></u>	<u><u>\$12,026.18</u></u>