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| **Competitors (All)** |

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| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif | **Union Pacific** |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif | 26-Oct-2011  **•** NYSE  **•** Symbol UNP  **•** In S&P 500  |

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| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| Company Name | Ticker | Market Value-Total ($M) | EPS | Yield % | Beta |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| UNION PACIFIC CORP.  | [UNP](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=UNP&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 47,056.53 | 6.29 | 1.90 | 1.18 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| CANADIAN NATIONAL RAILWAY COMPANY  | [CNI](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=CNI&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 33,740.92 | 5.13 | 1.70 | 1.02 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| NORFOLK SOUTHERN CORP.  | [NSC](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=NSC&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 24,545.88 | 4.74 | 2.40 | 1.06 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| CSX CORP.  | [CSX](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=CSX&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 23,942.86 | 1.62 | 2.10 | 1.23 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| MTR CORPORATION LIMITED  | [MTRJY](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=MTRJY&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 18,077.54 | 3.00 | 2.70 | 0.76 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| CANADIAN PACIFIC RAILWAY LIMITED  | [CP](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=CP&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 10,091.15 | 3.35 | 2.00 | 1.23 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| KANSAS CITY SOUTHERN  | [KSU](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=KSU&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 6,752.11 | 2.63 |  | 1.35 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| GUANGSHEN RAILWAY CO. LTD.  | [GSH](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=GSH&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 2,337.56 | 1.90 | 3.60 | 1.13 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| GENESEE & WYOMING INC.  | [GWR](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=GWR&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 2,249.01 | 2.31 |  | 1.29 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| RAILAMERICA, INC.  | [RA](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=RA&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 738.13 | 0.71 |  |  |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |
| PROVIDENCE & WORCESTER RAILROAD CO.  | [PWX](http://0-www.netadvantage.standardandpoors.com.rosi.unk.edu/NASApp/NetAdvantage/cp/companyOverView.do?TICKER=PWX&pc=NET&auth=073047174205053185185178208032145253096003246093&tracking=NET)  | 58.22 | -0.23 | 1.30 | 0.64 |
| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |

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| http://0-solutions.standardandpoors.com.rosi.unk.edu/img/spacer.gif |

* **Financials**
* **Union Pacific**
* **26-Oct-11• NYSE Symbol UNP • In S&P 500**

**Revenues (Million $) for Fiscal Year Ending Dec.**

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| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/images/spacer.gif |
|   | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  1Q | 4,490 | 3,965 | 3,415 | 4,270 | 3,849 | 3,710 | 3,152 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  2Q | 4,858 | 4,182 | 3,303 | 4,568 | 4,046 | 3,923 | 3,344 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  3Q | N/A | 4,408 | 3,671 | 4,846 | 4,191 | 3,983 | 3,461 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  4Q | N/A | 4,410 | 3,754 | 4,286 | 4,197 | 3,962 | 3,621 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Year | N/A | 16,965 | 14,143 | 17,970 | 16,283 | 15,578 | 13,578 |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |

* Earnings Per Share ( $) for Fiscal Year Ending Dec.

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| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/images/spacer.gif |
|   | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  1Q | E1.64 | 1.29 | 1.01 | 0.72 | 0.85 | 0.70 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  2Q | E1.82 | 1.59 | 1.40 | 0.92 | 1.02 | 0.82 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  3Q | E2.04 | E1.81 | 1.56 | 1.02 | 1.38 | 1.00 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  4Q | E1.96 | E1.75 | 1.56 | 1.08 | 1.31 | 0.93 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Year | E7.46 | E6.49 | 5.53 | 3.75 | 4.54 | 3.46 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |

* Income Statement (Million $).

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| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/images/spacer.gif |
|   | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Net Inc. | 2,780 | 1,898 | 2,338 | 1,855 | 1,606 | 1,026 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Depr. | 1,487 | 1,444 | 1,387 | 1,321 | 1,237 | 1,175 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Int. Exp. | 602 | 600 | 511 | 482 | 477 | 504 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Eff. Tax Rate |  | 36% | 36% | 38% | 36% | 29% |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Pretax Inc. | 4,433 | 2,987 | 3,656 | 3,009 | 2,525 | 1,436 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Oper. Inc. | 6,468 | 4,836 | 5,462 | 4,696 | 4,121 | 2,970 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Revs. | 16,965 | 14,143 | 17,970 | 16,283 | 15,578 | 13,578 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |

* Other Financial Data (Million $).

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| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/images/spacer.gif |
|   | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Cash | 1,086 | 1,850 | 1,249 | 878 | 827 | 773 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Curr. Liab. | 2,952 | 2,682 | 2,880 | 3,041 | 3,539 | 3,384 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  LT Debt | 9,003 | 9,636 | 8,607 | 7,543 | 6,000 | 6,760 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  % Ret. on Equity | 16.0 | 11.7 | 15.1 | 12.0 | 11.1 | 7.8 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Total Cap. | 27,005 | 26,789 | 34,336 | 33,178 | 31,008 | 29,949 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Total Assets | 43,088 | 42,410 | 39,722 | 38,033 | 36,515 | 35,620 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  % Net Inc.of Revs. | 16.4 | 13.4 | 13.0 | 11.4 | 10.3 | 7.6 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  % LT Debt of Cap. | 33.3 | 36.0 | 25.1 | 22.7 | 19.3 | 22.6 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Curr. Assets | 3,432 | 3,680 | 2,813 | 2,594 | 2,411 | 2,325 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Curr. Ratio | 1.2 | 1.4 | 1.0 | 0.9 | 0.7 | 0.7 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Cash Flow | 4,267 | 3,342 | 3,725 | 3,176 | 2,843 | 2,201 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Cap. Exp. | 2,482 | 2,384 | 2,780 | 2,496 | 2,242 | 2,169 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  % Ret. on Assets | 6.5 | 4.6 | 6.0 | 5.0 | 4.5 | 2.9 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
|  Common Equity | 17,763 | 16,941 | 15,447 | 15,585 | 15,312 | 13,707 |  |  |  |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |
| http://0-www.netadvantage.standardpoor.com.rosi.unk.edu/NetAd/NET/images/spacer.gif |