

1. Explain each of the following theories. All will be applicable to the simulation. Note that some of the theories are in the week four or five text reading or article reading.
  - a. Intrinsic Motivation (Chapter Five—Week Three)
  - b. Extrinsic Motivation (Chapter Five—Week Three)
  - c. Achievement Motivation (Chapter Six—Week Three)
  - d. Power (Chapter Six—Week Three)
  - e. Ego and Task Motivation (Chapter 13—Week Two)
  - f. Attribution Theory (Chapter Nine—Week Four)
  - g. Cathcart's theory of seven inherent values (Week Five)
2. Which two of the disciples should receive the advance training and why? Which of the theories above helped you make that decision?
3. What are the three optimal motivational measures that could motivate both the disciplines you chose for the training?
4. What is the impact on employee motivation when someone young and new gets promoted, bypassing older and senior employees?
5. Which two disciples (Shai, Tavi, or Chao) will receive further combat training for the title fight with another monastery?

*Shai and Tavi will receive further combat training for the title fight. Shai was selected because he was confident in his skills and eager to show his power. Shai was also eager to show his power and superiority. Chao was chosen because he feels that if he sets his mind to the task, he can win.*

6. Which theory applies to your decision?

*Attribution theory was applied to the decision. In this theory, high achievers will approach a task rather than avoid it. Success builds confidence but failure does not affect self esteem.*

*Intrinsic motivation was another theory used to make the selection. Each fighter has a drive inside of them to achieve their goal.*

7. Who is the best warrior between Shai and Chao to represent the monastery in the title match? Why?
8. As the competition draws nearer, Shai says that he is afraid to participate in the event. Shai's fear mainly stems from the rumors that the warriors who participate in this competition are usually very fierce and are famous for fighting till their opponent falls dead. Moreover, the fights will be held on an uneven rocky terrain, and Shai has been trained only on even surfaces. What will you do to motivate Shai?
9. What motivational theories, from the list above, apply to your answer to #8? Why do they apply?
10. Is Shai intrinsically or extrinsically motivated? How do you know?
11. As a team, discuss your experience with the simulation and with the answers above. Provide a brief summary of what the team learned about motivation from this simulation and from working together to complete this assignment!