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| **1.**  (Points: 10) | |
|  | Rierson Inc. produces and sells two products. Data concerning those products for the most recent month appear below:    Picture   The fixed expenses of the entire company were $17,730. The break-even point for the entire company is closest to:   1. a. $32,250 2. b. $17,730 3. c. $31,661 4. d. $15,270 |
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| **3.**  (Points: 10) | |
|  | Forest Corporation has prepared the following budgeted data based on a sales forecast of $3,000,000:    Picture   What would be the amount of dollar sales at the break-even point?   1. a. $1,125,000 2. b. $2,000,000 3. c. $2,650,000 4. d. $1,750,000 |
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| **4.**  (Points: 10) | |
|  | Hilty Corporation produces and sells two products. In the most recent month, Product U77D had sales of $45,000 and variable expenses of $15,750. Product D86D had sales of $49,000 and variable expenses of $22,790. And the fixed expenses of the entire company were $46,170. The break-even point for the entire company is closest to:   1. a. $47,830 2. b. $84,710 3. c. $46,170 4. d. $78,254 |
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| **6.**  (Points: 10) | |
|  | Riven Corporation has a single product whose selling price is $10. At an expected sales level of $1,000,000, the company's variable expenses are $600,000 and its fixed expenses are $300,000. The marketing manager has recommended that the selling price be increased by 20%, with an expected decrease of only 10% in unit sales. What would be the company's net operating income if the marketing manager's recommendation is adopted?   1. a. $132,000 2. b. $290,000 3. c. $180,000 4. d. $240,000 |
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| **7.**  (Points: 10) | |
|  | Terres Corporation produces and sells a single product. Data concerning that product appear below:    Picture   The break-even in monthly dollar sales is closest to:   1. a. $889,273 2. b. $438,000 3. c. $293,460 4. d. $540,244 |
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