

## HUFFMAN INTRANET

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## Huffman Trucking

Huffman trucking is a national transportation company. The company's 1,400 employees work in its logistical hubs located in Los Angeles, California, St. Louis, Missouri, and Bayonne, New Jersey; its central maintenance facility is in Cleveland, Ohio; and as drivers of its 800 road tractors. The company expects to earn revenues during fiscal year 2004 in excess of \$600,000,000.

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### Mission

Our mission is to be a profitable, growing, adaptive company in an intensively competitive logistical services business environment.

We will accomplish this by:

- **Stockholders** - every action and decision will be questioned/measured to assure it is in the best interest of our stockholders.
- **Customers** - provide efficient, reasonably priced, responsive and competitive services in a customer friendly environment.
- **Regulatory** - we will meet and exceed all safety and environmental standards for our employees and our equipment.
- **Employees** - we will be foremost in our industry in assuring that our employees are compensated fairly, are adequately trained and are truly team members in our business processes.
- **Stakeholders** - we will maintain continuous awareness of our stakeholders and apply the test of reasonableness to assure our business practices are commensurate with stakeholder expectations.
- **Technology** - we will be the industry leader in leveraging technology to the maximum to provide customer service and business efficiencies.

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### History

Our company had its beginnings in 1936 as "H. Huffman Trucking" and consisted of one tractor-trailer doing contract haul in and around Cleveland, Ohio.

World War II created significant demand for carrier services between the factories of the mid-west and from the factories to the ports on the East Coast. Our founder, H. Huffman, was able to acquire sufficient capital during this period to increase the fleet size of Huffman Trucking to 16 tractors and 36 trailers by 1945. A significant amount of the tonnage was for the US Government and established

a business relationship that exists to this day. After the end of the war, K. Huffman joined his father and Huffman Trucking was incorporated in Ohio.

From 1948 through 1976 Huffman continued to experience significant growth both from internally generated sales and from the acquisition of 5 Eastern regional carriers. With the Motor Carrier Act of 1980 deregulating the trucking industry, we were enabled to become a National carrier.

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