# Southern New Hampshire University 

## All-Store Store Hours and Staffing Notes

Store Hours (require at least six sales associates and one manager during nonpeak hours):

- Monday-Saturday: 7:00a.m.-10:00p.m.
- Sunday: 9:00a.m.-10:00p.m.

Peak Hours (require at least 10 sales associates and two managers):

- Monday, Thursday, and Friday: 5:00p.m.-7:00p.m.
- Saturday: 10:00a.m.-7:00p.m.
- Sunday: 12:00p.m.-5:00p.m.


## Notes from the General Manager:

- There are two types of employees: sales associates and managers.
- Sales associates have an estimated labor cost of $\$ 12.50$ per hour.
- Managers have an estimated labor cost of $\$ 20$ per hour.
- Labor cost includes all taxes, benefits, and other costs, so you do not need to take those into account.
- Managers are full-time, so they typically work approximately 40 hours per week.
- Sales associates are part time, so they must work no more than 30 hours per week.
- Please don't take time off into account in your work.
- These are the minimum requirements for continuous coverage, and must be met in order for the store to run.


## Loan Estimate

| Date Issued | June 16 |
| :--- | :--- |
| Applicant | All-Store |
| Sale Price | $\$ 150,000$ |
| Loan Terms |  |
| Loan Amount |  |
| Interest Rate |  |
| Monthly Principal and Interest |  |
| Prepayment Penalty |  |
| Balloon Payment |  |
| Projected Payments |  |


|  | Years 1-5 | Years 6-10 | Years 11-15 |
| :--- | :---: | :---: | :---: |
| Monthly Principal and Interest | $\$ 1,980.12$ | N/A | N/A |
| Property Insurance | $\$ 250.00$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Property Taxes in Escrow | $\$ 1250.00$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Total Monthly Payment | $\$ 3480.12$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |

## Costs at Closing

| Estimated Closing Costs | $\$ 0.00$ | Note: Closing costs paid by seller |
| :--- | :--- | :--- |
| Down Payment | $\$ 50,000.00$ | Due to seller |

Balance as of June 23: \$50,396.00
Total Withdrawals: \$67,548.51
Total Deposits: $\$ 67,698.94$
Balance as of June 30: \$50,546.43

| Date | Description |  | Withdrawals |  | Deposits | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 23-Jun | DEPOSIT |  |  | \$ | 8,698.18 | \$59,094.18 |
| 24-Jun | GOODS DELIVERY | \$ | 6,445.16 |  |  | \$52,649.02 |
| 24-Jun | SHIPPING CHARGE | \$ | 100.00 |  |  | \$52,549.02 |
| 24-Jun | DEPOSIT |  |  | \$ | 7,442.06 | \$59,991.08 |
| 24-Jun | MKTING SVC |  | 13,598.32 |  |  | \$46,392.76 |
| 25-Jun | ACCOUNTING SVCS | \$ | 11,116.00 |  |  | \$35,276.76 |
| 25-Jun | GOODS DELIVERY | \$ | 4,796.55 |  |  | \$30,480.21 |
| 25-Jun | SHIPPING CHARGE | \$ | 100.00 |  |  | \$30,380.21 |
| 25-Jun | DEPOSIT |  |  | \$ | 9,334.62 | \$39,714.83 |
| 26-Jun | PAYROLL |  | 3,821.93 |  |  | \$35,892.90 |
| 27-Jun | GOODS DELIVERY | \$ | 1,706.14 |  |  | \$34,186.76 |
| 27-Jun | GOODS DELIVERY | \$ | 12,056.00 |  |  | \$22,130.76 |
| 27-Jun | SHIPPING CHARGE | \$ | 100.00 |  |  | \$22,030.76 |
| 27-Jun | DEPOSIT |  |  | \$ | 8,282.30 | \$30,313.06 |
| 28-Jun | GOODS DELIVERY |  | 8,408.41 |  |  | \$21,904.65 |
| 28-Jun | SHIPPING CHARGE |  | 200.00 |  |  | \$21,704.65 |
| 28-Jun | DEPOSIT |  |  | \$ | 10,532.21 | \$32,236.86 |
| 30-Jun | RENTAL CHARGE | \$ | 5,000.00 |  |  | \$27,236.86 |
| 30-Jun | SHIPPING CHARGE | \$ | 100.00 |  |  | \$27,136.86 |
| 30-Jun | DEPOSIT |  |  | \$ | 23,409.57 | \$50,546.43 |

