**ABC, INC. DEF, INC. GHI, Inc.**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Positions** | **Rate** | **Positions** | **Rate** | **Positions** | **Rate** | **Average** |
| **Technical Support Manager** | **Example $125.00**  **(Student add researched rate)** | **Technical Support Manager** | **Example $130.00**  **(Student add researched rate)** | **Technical Support Manager**  **(Student add researched rate)** | **Example $115.00**  **(Student add researched rate)** | **Example $123.33**  **(Student add researched rate)** |
| **Junior Systems Analyst** | **$000.00**  **(Student add researched rate)** | **Junior Systems Analyst** | **$000.00**  **(Student add researched rate)** | **Junior Systems Analyst** | **$000.00**  **(Student add researched rate)** | **$000.00**  **(Student add researched rate)** |
| **Production Support Analyst** | **$000.000** | **Production Support Analyst** | **$000.00** | **Production Support Analyst** | **$000.00** | **$000.000** |

**Inflation rate: 3.5%**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Positions | Rate | Hours | Base Year | Option 1 | Option 2 | Option 3 | Total Est. Cost |
| Technical Support Manager | Example $123.33  **(Student add researched rate)** | 2000 | Example $246,660  **(Student add researched amount)** | Example $255,293  **(Student add researched amount)** | Example $264,228.26  **(Student add researched amount)** | Example $273,476.25  **(Student add researched amount)** | Example $1,039,657.51  **(Student add researched amount)** |
| Junior Systems Analyst | **$000.00**  **(Student add researched rate)** | **2000** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** |
| Production Support Analyst | **$000.00**  **(Student add researched rate)** | **2000** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** | **$000.00**  **(Student add researched amount)** |
| TOTAL |  |  | $000,000 | $000,000 | $000,000 | $000,000 | $0,000,000.00 |

**Assumptions: An inflation rate of 3.5% is sufficient to cover increase in cost for the option years.**

**ABC, INC—Small Business**

**DEF, INC – Small Business**

**GHL, LLC – Large Business**